



## EXHIBITORS @ ARAB HEALTH 2024

**NORTH RHINE-WESTPHALIA – GROWTH AND  
INNOVATION ENGINE FOR MEDICAL TECHNOLOGY**

EUROPE'S  HEARTBEAT

► January 29 – February 1, 2024 | Dubai,  
United Arab Emirates | Hall Za'abeel 6, Booth Z6.E49

# NRW-Exhibitors @ Arab Health 2024

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# BYTEC Medizintechnik GmbH

As experienced and liable ODM service provider BYTEC Medizintechnik GmbH develops and manufactures high-tech medical devices in diagnostics, surgery and therapy for more than 30 years.

We are an ISO 13485 certified company and support our customers with efficient contract development and production of technically demanding medical devices.

Our core competences are: consulting, software and hardware development, project management incl. preparation & evaluation of risk analysis, technical documentation, support for CE marking and FDA approval as well as the fulfillment of the requirements of the EU's Medical Device Regulation (MDR), contract manufacturing of medical devices from the prototype to the series.

While manufacturing, we ensure that your product is the best solution for your customers – by continuing to develop it with you, updating the software, providing on-site service as well as long-term spare parts logistics. From 2024, we will also act as a legal manufacturer for our customers and their products

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# ConVet GmbH & Co. KG

Founded in 2008, the business of ConVet GmbH & Co. KG was originally focused on the veterinary field. For about 15 years, ConVet is developing and implementing projects mostly in the anti-parasitic and hygienic field. In 2018, our team started the research and development of highly innovative products for professional hygiene based on a unique and patented technology. Four years later, two brands were launched for the global roll-out and registration:

- EVERCIDAL for green hygiene
- 4CIDAL as the 4th dimension of disinfection

Other than competitors marketing conventional disinfectants and detergents, ConVet is offering professional hygiene products acting with a combination of natural respectively natural-identical substances.

- alcohol free EVERCIDAL nature for decontamination of hands and body
- alcohol reduced EVERCIDAL hands for disinfection of hands and body
- EVERCIDAL surface (free of alcohols and quats) for surface disinfection
- 4CIDAL surface (food safe) for surface disinfection plus DNA & RNA elimination

EVERCIDAL products are available ready-to use as well as in concentrated liquid form for local mixing and bottling. In addition, we are open for local productions of EVERCIDAL and 4CIDAL on the basis on license agreements. The team of ConVet GmbH & Co. KG consists of experts in the areas of R&D, regulatory, logistics, production, sales and marketing.

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# Covestro Deutschland AG

Covestro is one of the world's leading manufacturers of high-quality polymer materials and their components. With its innovative products, processes and methods, the company helps enhance sustainability and the quality of life in many areas.

Covestro supplies customers around the world in key industries such as mobility, building and living, as well as the electrical and electronics sector. In addition, polymers from Covestro are also used in sectors such as sports and leisure, as well as in cosmetics and health. In this sector Covestro supplies among other polycarbonates and thermoplastic polyurethanes medical-grade films and raw materials for foams and adhesives for wound management, gloves, medical packaging and wearables, as well as plastics for medication delivery, surgical instruments and electromedical equipment.

Covestro generated sales of EUR 18 billion in fiscal 2022. At the end of 2022, the company had 50 production sites worldwide and employed approximately 18,000 people (calculated as full-time equivalents).



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# Deutsche Heilmittel GmbH

## Who we are?

Deutsche Heilmittel GmbH is a global company headquartered in the heart of Europe, precisely in North Rhine-Westphalia - Germany. We are specialized in manufacturing, supply and distribution of premium and safe food supplements, cosmetics and medical devices to the entire World.

## What we do?

Our ultimate reason of existence is to provide distinctive, high-quality and safe healthcare products to as many people as possible with our strategic business partners, expertise, technical know-how and talented people we have. All by adopting an environmentally friendly and innovative business model.

## How we do it?

Deutsche Heilmittel GmbH's core strength is built on a team of multilingual professionals who speak the language of professionalism, with indispensable expertise and knowledge of the global markets, and who also have robust local strategic partnerships and connections with respected companies in Europe, Canada, US, Arabian Gulf and the Middle East.

The stars behind the scenes are everywhere at our various departments and functions.



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## Visit Düsseldorf

Düsseldorf is an ideal choice for combining state-of-the-art medical care with an inspiring city break.

With an excellent medical infrastructure and internationally highly regarded professors, the destination has a lot to offer. Düsseldorf and its surrounding area feature an unusually dense network of first-class facilities: 15 hospitals and over 80 specialist clinics more than 2,000 doctors in private practice and eleven private clinics for cosmetic surgery. Verified agencies ensure smooth organisation of your medical trip.

In addition, Düsseldorf, as a venue for major international trade shows and a shopping destination for designer goods and high-end fashion, also boasts a large number of luxury hotels. In total, the city has six 5-star and more than fifty 4-star hotels.

In its capacity as a municipal subsidiary, the Düsseldorf Tourism Board acts as a central point of contact for travel agencies, foreign patients and authorities. We provide you with trustworthy contacts in Düsseldorf and the region, inform you about the medical and tourist infrastructure and help you find reliable cooperation partners



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**Visit  
Düsseldorf**

## GBT GmbH

Dr. Senst (GBT GmbH) is a German brand, which is owned by GBT GmbH, based in Düren, Germany. GBT was founded in 2003 and is an experienced specialist in developing and marketing of health care products that help people effectively and easily maintain a healthy lifestyle.

Dr. Senst offers a very wide range of premium health care products such as thermometers, nebulizers, blood pressure monitors, EMS/TENS units, face masks, protective gloves, insect repellents, instant cold compresses, pregnancy tests and heat patches for pain relief.

All Dr. Senst products are characterized by high reliability, durability, ease of use and good value for money. We place the highest value on the clinically proven, excellent quality of our products: All medical products have been clinically tested and certified in accordance with the strict requirements of the European Medical Device Legislation.

Dr. Senst is a brand designed to be accessible to truly everyone. Today we distribute our products in over 25 countries through leading retail chains, pharmacies, and selected health-care trade partners.



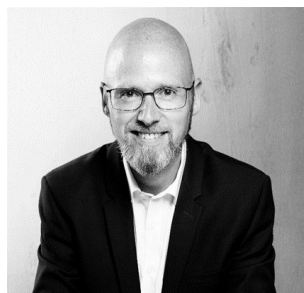
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# GIB Pharma GmbH



When it comes to your health, we play it safe. You can trust us and our products.

More and more pharmacies in German-speaking countries are using the innovative "your logo" concept from GIB Pharma.

In this way, you can ensure that your own brand is even present in your customers' homes and is regularly in the spotlight.

Our own-brand range is developed and adapted according to specific customer requirements

IVC Pragen is a company whose mission is to develop and source private label healthcare products for various customer groups.

As part of the IVC Group, IVC Pragen has a global network of qualified development and production facilities, especially in the field of nutritional supplements.

As a partner of GIB, we are responsible for further expansion outside Germany.

IVC Pragen develops and procures innovative products that meet the needs of its customers and the latest market trends. We are product developer, product supplier and service provider for our customers.



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# IEM GmbH

Expert in Hypertension Management

The medium-sized family-owned company IEM, based in Aachen, Germany, has been in business for 30 years and is one of the leading international suppliers in the premium segment of blood pressure devices.

IEM is a researcher, developer and manufacturer of validated medical products and services, specialized in the field of cardiovascular diseases. As a technology expert in hypertension management, we offer total solutions in screening, diagnostics and follow-up management. Based on the results of intensive research, we develop innovative products for you in-house, combined with a permanent focus on quality, durability & usability.



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**IEM**<sup>®</sup>  
on life's side

# International Office am Klinikum Solingen

The Academic Hospital Solingen is one of the most modern hospitals in Europe. It offers their patients individualized diagnostics, outpatient and inpatient treatment at a highest level. The Solingen Clinic has 16 specialized departments. Specialists from a wide range of disciplines work together under one roof. The latest medical technology, innovative information technology and an architecture oriented towards the care process support doctors, nurses and therapists. The staff is characterized by high professional competence and touching care for patients.

- 658 beds
- Staff of more than 1,900 employees
- More than 60,000 patients are cared for annually
- 16 specialized departments

Comfortable apartments are in the immediate vicinity of the clinic. The beautiful botanical garden is just a stone's throw away and invites you to take a stroll. The clinic is centrally located in a quiet neighborhood. Solingen has both the infrastructure of a big city and the romance of a provincial town. Düsseldorf and many other cities are within easy reach. The International Department is accommodated in the main building of the hospital and is open daily from 9.00 to 16.00. The staff can be contacted by telephone around the clock. The department has its own interpreters and escorts.



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# KölnBusiness Wirtschaftsförderungs-GmbH

KölnBusiness – the Economic Development Agency of the City of Cologne

KölnBusiness is the first point of contact for companies, startups and investors doing business in Cologne. KölnBusiness supports in all matters related to business affairs in Cologne. Our services are free of charge and include assistance with administrative, legal, and practical matters as well as integration into business networks.

With more than 40 clinics and hospitals and over 200 companies in the healthcare sector, Cologne is a strong and unique location. The local ecosystem includes global Pharma players, Biotech-SMEs, innovative digital health companies, as well as industry-related networks, relevant regulatory authorities, and major health-insurance companies.

As one of Germany's startup hotspots, Cologne offers venture capital funding, incubators, and business angels. 60+ health start-ups and scale-ups enrich the Cologne health and life sciences industry with innovations.

KölnBusiness is a valued partner of the health industry in Cologne. We provide direct contacts to all relevant players and act as a one-stop agency for companies and start-ups that wish to settle in the largest city in North Rhine-Westphalia.

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# PakuMed

## medical products gmbh

Since 1990 we have been specialists in implantable titanium port catheter systems - as permanent, safe access routes for various indications - as well as corresponding accessories. Highly qualified medical expertise, flexibility, close cooperation with users and good service are our strengths. We work exclusively with well-known manufacturers and suppliers and are internationally active. Our products meet the highest quality standards. The patient is always the focus of our activities!

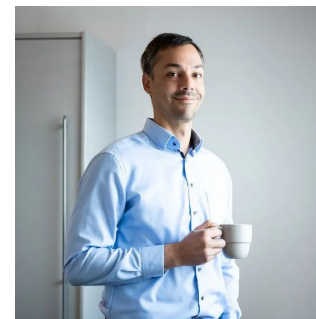
PakuMed. For treatment. And for everyday life. PakuMed. Cost-effective.

We make implantable port catheter systems for medication, dialysis and parenteral nutrition, amongst other things. Once inserted, they must function properly for weeks, months or possibly even for years. But port catheter systems concern not only the illness, but also the life of the patient.

Every system from PakuMed stands for three aspects: they are tailored to the indications and requirements, they are simple and safe in operation and during the treatment, and offer a high degree of wearing comfort. In short: PakuMed minimizes the overall risk. And that really does save!



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# Schein Orthopädie Service KG

Schein Orthopädie Service KG is one of the leading manufacturers in the orthopaedic supply industry. Medical care centres all over the world appreciate the performance and know-how of Schein. The product range extends from orthopaedic insole blanks, materials for orthopaedics and various therapeutic shoes to modern measuring and analysis devices.

Mission or vision: The Schein company has set itself the goal of developing products that make everyday life easier for people with orthopaedic problems in the area of the feet.



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## Products:

- Therapeutic shoes for people with diabetes
- Insole blanks for different indications
- Various therapeutic shoes such as anti-varus shoes, orthotic shoes, etc.
- Customised sockets for the manufacture of customized orthopedic shoes
- Treadmills with integrated pressure measurement
- Tools and machines for orthopaedic workshops
- Materials
- Comfort shoes

## Schein Orthopädie Service KG

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Wir helfen

## Silicol GmbH

Silicol GmbH manufactures & distributes healthcare products made from colloidal silicic acid. Our flagship product, silicol@gel is for the treatment of IBS and gastrointestinal disorders.

Silicol@gel offers an exciting proposition for companies looking to expand their product portfolio.

Silicol@gel is known for its unique ability to bind in the GI tract to harmful substances such as bacterial toxins, viruses and other irritants. As a colloidal, hydrated silicic acid gel with an expansive adsorbent surface (230 m<sup>2</sup>/g) and three-dimensional 'hollow' structure, silicol@gel provides an optimal environment for toxin adsorption and thereby the effective treatment of IBS.

Our team in Germany have many years' experience in the production of colloidal silicic acid gel products. Silicol GmbH rigorously aligns with MDR and ISO standards for the certification of its Class IIa Medical Device.

Come and explore how you can provide your customers with our fast acting, clinically proven, safe & efficient treatment for IBS. Building on the 19 countries where silicol@gel is already firmly established, we seek distribution partners specifically in the Middle East as well as in selected markets internationally.



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**silicol**<sup>®</sup>gel

## Smart CJM GmbH

Our software solution “Smart Patient eXperience” is the modern and flexible software solution for hospitals and community health centers to optimize their patient management. With the help of the patient management of our queue management system, you increase process efficiency and patient satisfaction significantly.

We present Smart Patient eXperience at the Arab Health 2023 together with our local partner Adapt ME.

Smart CJM integrates artificial intelligence into our patient control and queue management systems with Smart Intelligence.

Smart Intelligence is used in a live dashboard, where it supports compliance with KPIs (key performance indicators). On the other hand, customer experience managers can use AI to plan staffing more efficiently by reliably forecasting the expected patient volume and making concrete recommendations for action.

In this way, the Smart CJM solutions contribute even better to higher patient satisfaction and more efficient staff deployment.

And of course, we also offer the appropriate hardware solutions, like e.g. our patient terminal with multi-lingual check-in/check-out and TI functionality as platform for diverse applications, Made in Germany.

Our goal is consistent digitalization in the healthcare sector. Smart CJM offers a solution that is not only suitable for integration into the HIS system, but also enables linking with all necessary systems in the patient journey process. Interoperability is part of everyday life for Smart Patient eXperience.

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## STEINCO Paul vom Stein GmbH

Founded in 1926, STEINCO can look back on almost 100 years of experience in the development and manufacture of innovative, high-quality products. At three locations in Germany, around 200 employees produce more than 4 million castors and wheels annually for the medical technology, aviation, canteen kitchen, shop fitting, office and laboratory sectors.

A high level of vertical integration with state-of-the-art machinery for the production of plastic, turned and stamped parts, including our own design and construction department, as well as a targeted focus on the needs of our customers make STEINCO a successful global player with worldwide operations. We move products in hospitals, doctors' surgeries, in offices and business premises, for food distribution in large kitchens, aircraft many other mobile applications.

In the course of its company history, STEINCO has successfully marketed several innovative, design-oriented and, for the castor industry, trend-setting, patented product solutions. A special focus in the expansion of the product portfolio is on medical technology. STEINCO castors are present in all mobile applications found in a hospital, e.g. under hospital beds, medical-technical equipment, operating tables, furniture and much more.

STEINCO will continue to set market trends worldwide with new developments, supported by the extensive know-how of our employees.



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# Unintech GmbH

## Focusing in all Aspects

Unintech is a German company which develops and manufactures instruments and endoscopes for full-endoscopic spine surgery and endoscopic lumbar interbody fusion. We develop and manufacture instruments and endoscopes for full-endoscopic spine surgery and endoscopic lumbar interbody fusion and support surgeons and partners in the use and implementation of the products.

Based on existing endoscopic procedures, unintech works worldwide closely with spine surgeons to further develop instruments and surgical methods for continuous improvement. Our endoscopic surgery procedure follows the open surgery principle and previous experience in open surgery could be perfectly combined with unintech endoscopic technique, which shortens the learning process.

The unique tube-in-tube principle allows bone removal during endoscopic decompression as well as preparation of the disc space during fusions to be performed under endoscopic view.

Our education program supports spine surgeons without and with endoscopic spinal experience.



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# United Robotics Group

United Robotics Group (URG), founded by Thomas Hähn in 2019, unites young service robotics companies into a unique ecosystem by bundling hardware and software expertise under one roof. In addition to Thomas Hähn (CEO), the management team includes Thomas Linkenheil (Co-CEO) and Dr. Nadja Schmiedl (CTO).

Since it was founded, the URG has acquired majority holding in eight companies. The group includes Aldebaran, ENTRANCE Robotics, Rethink Robotics, Robotnik, RobShare, RobSolutions, Mobile Robots and Ruhrbotics. The United Robotics Group, headquartered in Bochum, Germany, is currently represented at locations in Germany, France, Spain, Austria and the US. The company is the leading developer and manufacturer of service robots in Europe.

United Robotics Group brings together cutting-edge technology and robotic experts from both the social and industrial world. United Robotics Group shares the common ambition to empower humanity with technology, to lighten processes for humans, helping them focus on human interactions in a safe and secure environment. The company's product portfolio includes i.e. the service cobiot Plato, the interactive, humanoid robots Pepper and Nao as well as uLAB, uMobileLAB, uMobileLOG and uGO.



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# weLLgo Medical Products GmbH

weLLgo Medical Products GmbH is a young and dynamic company founded in 2019 and located in Wuppertal, Germany.

We are a manufacturer of special disposable medical devices such as:

- Biopsy Needles
- Tumour Marking Needles
- IVF Needles
- Needle Guides

Our main goal is perfection in product development.

Our dedication is manufacturing and supplying high quality products with considering patient and user safety.

weLLgo Medical Products GmbH guarantees to manufacture all products with conforming ISO 13485:2016 and CE requirements.



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# WILDDDESIGN GmbH

Welcome to WILDDDESIGN, the leading German design agency for medical design.

As strategic design experts with a clear focus on medical technology and LifeSciences, we pride ourselves on improving and shaping the working environment of healthcare professionals and the quality of life of patients every day.

Our team of experienced designers, UX specialists and engineers develops innovative and appealing solutions that put functionality and usability at the center, making real business success possible. With our systematic, process-oriented approach, we continue to set new standards in medical device development.

That's why we call it "Next-Gen Medical Design."



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## NRW.Global Business GmbH

The state-owned trade and investment Agency NRW.Global Business is the partner for all companies when it comes to investment projects and settling in North Rhine-Westphalia, Germany's No. 1 investment location. NRW.Global Business furthermore conducts activities to support companies from NRW in international growth markets and in networking with international business partners. In close coordination with its partners, NRW.Global Business provides a variety of measures tailored to the companies' needs: It is responsible for the organisation of joint trade fair presentations abroad as well as the coordination and support of international trade delegations from North Rhine-Westphalia to foreign countries. Numerous other industry information and brokerage events offer companies additional assistance in setting up and expanding international business.



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