

MARKET INSIGHTS GERMANY:

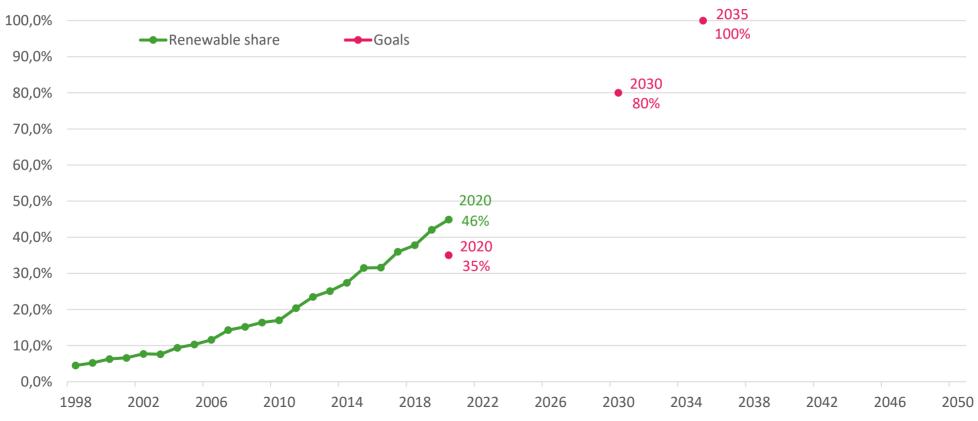
The Importance of the Hydrogen Ecosystem for the German Energy Transition

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Heiko Staubitz Germany Trade & Invest

Renewable Electricity in Germany

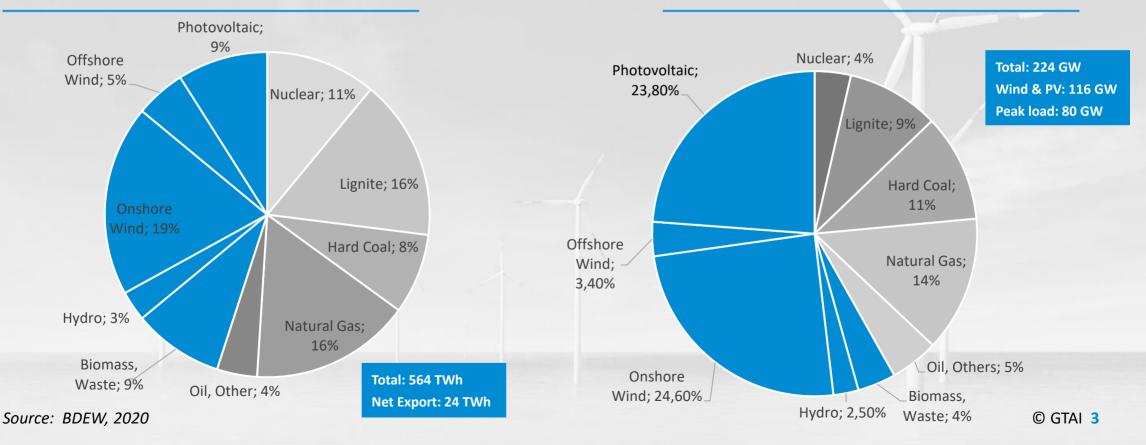
Renewable's share on Germany's gross electricity consumption growing beyond expectations



Gross Electricity Generation in Germany

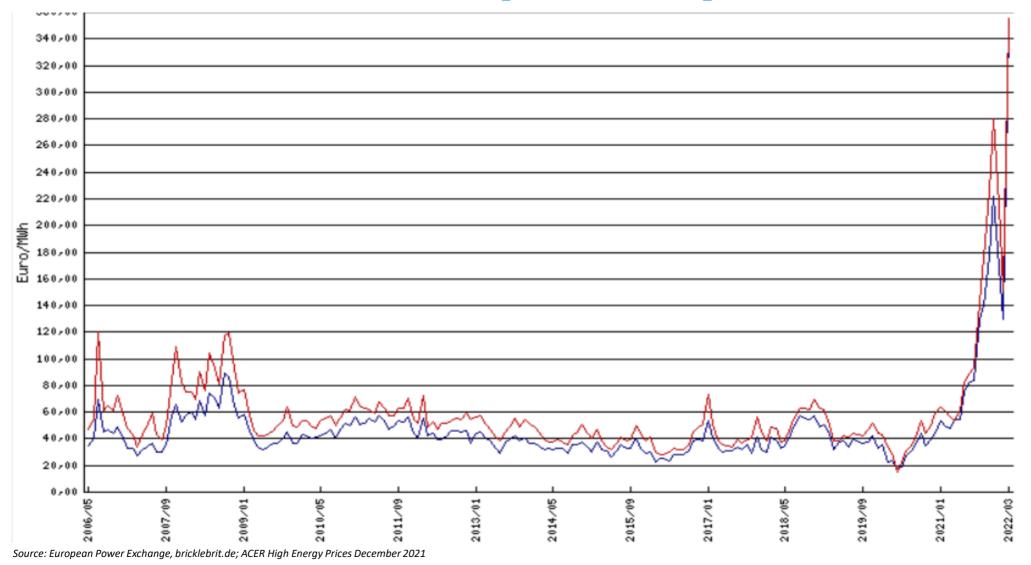
Renewables account for 46% of gross electricity generation

Gross Electricity Generation 2020



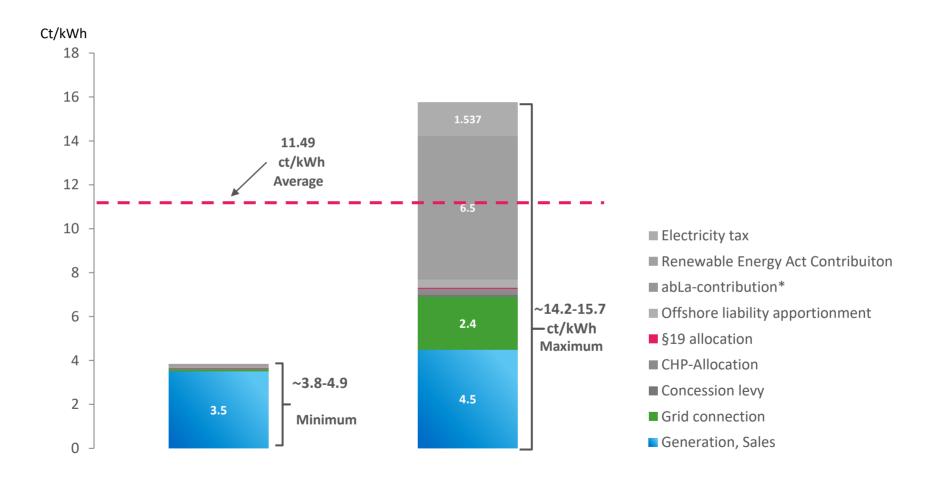
Installed Capacity By Source 2020

Base and Peak Price Development EEX Spot Market



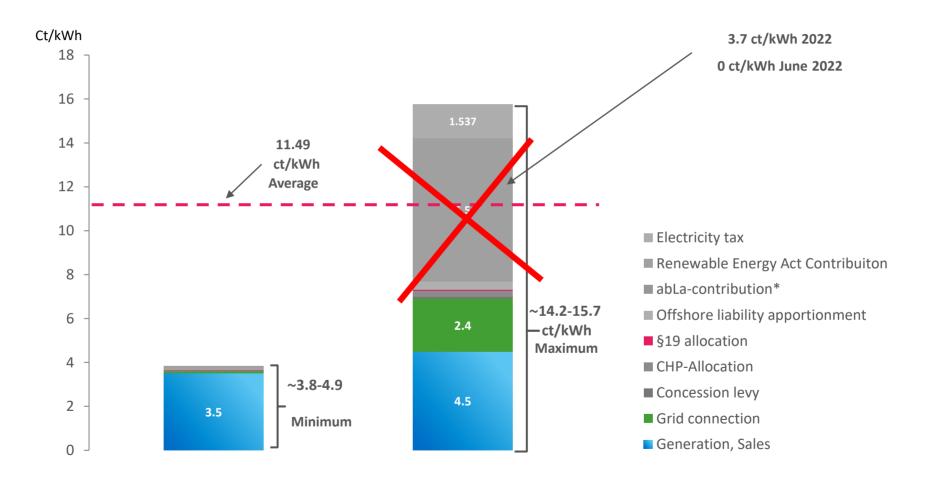
Electricity Price Range in Germany

Industrial consumers $\geq 100 \text{ GWh/a } 1^{\text{st}} \text{ half of } 2021$



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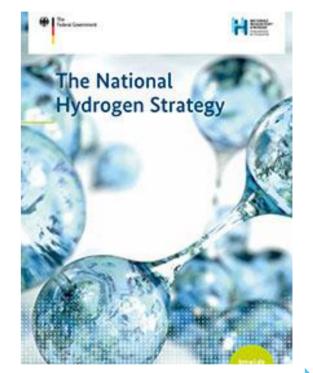


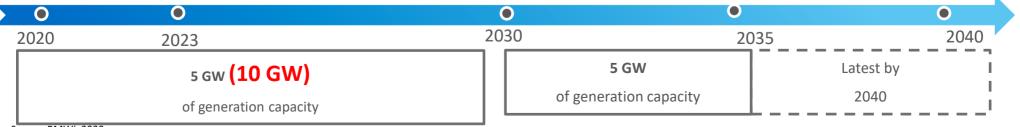
Germany's National Hydrogen Strategy

Hydrogen will become a central pillar in achieving Germany's climate protection targets

Goals of the National Hydrogen Strategy

- Invest EUR 9 billion: EUR 7 billion nationally + EUR 2 billion internationally
- Develop a policy framework that encourages investments
- Determine concrete implementation measures
- Phase 1 2020-2023: Market ramp up and harnessing of opportunities
- **Phase 2 2023-2030**: Strengthen market ramp up nationally and internationally





Source: BMWi, 2020 © Germany Trade & Invest

Germany's National Hydrogen Strategy

Hydrogen will become central pillar in achieving Germany's energy transition

Goals of the National Hydrogen Strategy

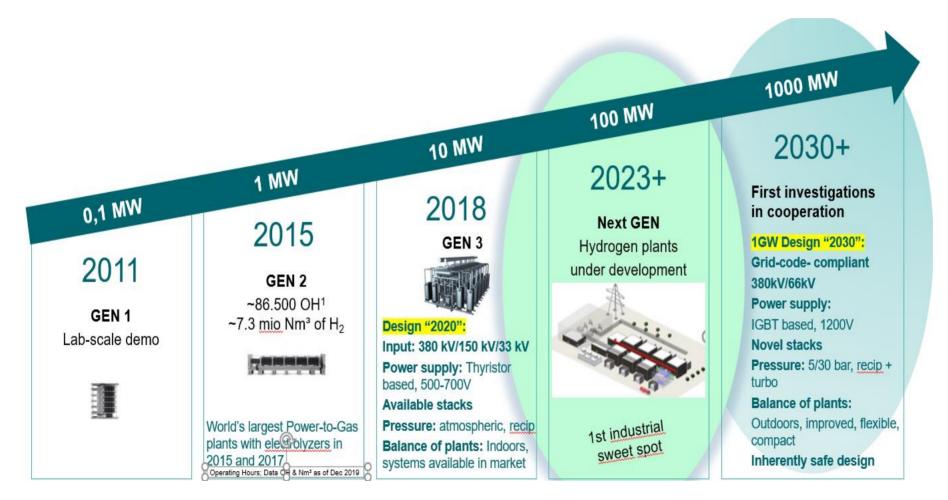
- The Federal Government expects that around 90 to 110 TWh of hydrogen will be needed in Germany by 2030
- Green hydrogen will be especially important in decarbonizing industries such as steel and chemical
- Germany as an energy importing country will also need to import hydrogen in the future

120 97 100 6 10 80 10 Reconversion 55 60 Heating 46 Mobility 40 70 Admixture to gas 20 grid Industry 0 2010 2030 2019 Source: BMWi, 2020; e.venture, 2020

Hydrogen utilization in Germany (in TWh)

H2 Production Technology Scales Up

E'lyzer roadmap: from 100KW devices to 1GW plants



Source: Siemens AG 2022

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